## **Local Market Update for May 2020**

Provided by New Jersey REALTORS®



## **Secaucus Town**

**Hudson County** 

| Single Family                   |           | Мау       |                |             | Year to Date |                |  |  |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|--|
| Key Metrics                     | 2019      | 2020      | Percent Change | Thru 5-2019 | Thru 5-2020  | Percent Change |  |  |
| New Listings                    | 6         | 3         | - 50.0%        | 36          | 20           | - 44.4%        |  |  |
| Closed Sales                    | 3         | 1         | - 66.7%        | 15          | 13           | - 13.3%        |  |  |
| Days on Market Until Sale       | 111       | 13        | - 88.3%        | 73          | 30           | - 58.9%        |  |  |
| Median Sales Price*             | \$550,000 | \$720,000 | + 30.9%        | \$505,000   | \$545,000    | + 7.9%         |  |  |
| Percent of List Price Received* | 96.2%     | 98.0%     | + 1.9%         | 95.9%       | 96.0%        | + 0.1%         |  |  |
| Inventory of Homes for Sale     | 14        | 17        | + 21.4%        |             |              |                |  |  |
| Months Supply of Inventory      | 3.2       | 5.2       | + 62.5%        |             |              |                |  |  |

| Townhouse-Condo                 |           | May       |                |             | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change | Thru 5-2019 | Thru 5-2020  | Percent Change |  |
| New Listings                    | 24        | 13        | - 45.8%        | 93          | 65           | - 30.1%        |  |
| Closed Sales                    | 12        | 9         | - 25.0%        | 41          | 47           | + 14.6%        |  |
| Days on Market Until Sale       | 42        | 70        | + 66.7%        | 62          | 67           | + 8.1%         |  |
| Median Sales Price*             | \$340,000 | \$435,000 | + 27.9%        | \$340,000   | \$369,000    | + 8.5%         |  |
| Percent of List Price Received* | 97.1%     | 97.2%     | + 0.1%         | 96.6%       | 98.0%        | + 1.4%         |  |
| Inventory of Homes for Sale     | 65        | 47        | - 27.7%        |             |              |                |  |
| Months Supply of Inventory      | 7.3       | 5.0       | - 31.5%        |             |              |                |  |

| <b>Adult Community</b>          | May  |      |                | Year to Date |             |                |  |
|---------------------------------|------|------|----------------|--------------|-------------|----------------|--|
| Key Metrics                     | 2019 | 2020 | Percent Change | Thru 5-2019  | Thru 5-2020 | Percent Change |  |
| New Listings                    | 0    | 0    |                | 0            | 0           |                |  |
| Closed Sales                    | 0    | 0    |                | 0            | 0           |                |  |
| Days on Market Until Sale       | 0    | 0    |                | 0            | 0           |                |  |
| Median Sales Price*             | \$0  | \$0  |                | \$0          | \$0         |                |  |
| Percent of List Price Received* | 0.0% | 0.0% |                | 0.0%         | 0.0%        |                |  |
| Inventory of Homes for Sale     | 0    | 0    |                |              |             |                |  |
| Months Supply of Inventory      | 0.0  | 0.0  |                |              |             |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

