Local Market Update for March 2020

Provided by New Jersey REALTORS®



South Plainfield Boro

Middlesex County

Single Family		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	35	16	- 54.3%	72	63	- 12.5%	
Closed Sales	15	21	+ 40.0%	48	46	- 4.2%	
Days on Market Until Sale	85	58	- 31.8%	103	51	- 50.5%	
Median Sales Price*	\$400,000	\$337,000	- 15.8%	\$375,000	\$316,250	- 15.7%	
Percent of List Price Received*	98.8%	98.2%	- 0.6%	98.2%	97.6%	- 0.6%	
Inventory of Homes for Sale	89	47	- 47.2%				
Months Supply of Inventory	4.0	2.1	- 47.5%				

Townhouse-Condo	March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change
New Listings	2	3	+ 50.0%	4	7	+ 75.0%
Closed Sales	1	1	0.0%	4	2	- 50.0%
Days on Market Until Sale	95	70	- 26.3%	129	46	- 64.3%
Median Sales Price*	\$395,000	\$287,000	- 27.3%	\$430,000	\$278,000	- 35.3%
Percent of List Price Received*	97.5%	100.0%	+ 2.6%	97.0%	101.3%	+ 4.4%
Inventory of Homes for Sale	4	4	0.0%			
Months Supply of Inventory	1.9	2.1	+ 10.5%			

Adult Community		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

