Local Market Update for March 2019

Provided by New Jersey REALTORS®



Summit City

Union County

Single Family		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	40	33	- 17.5%	120	113	- 5.8%	
Closed Sales	16	14	- 12.5%	43	38	- 11.6%	
Days on Market Until Sale	64	57	- 10.9%	63	53	- 15.9%	
Median Sales Price*	\$885,000	\$1,087,500	+ 22.9%	\$1,032,500	\$950,000	- 8.0%	
Percent of List Price Received*	98.9%	97.4%	- 1.5%	98.1%	96.7%	- 1.4%	
Inventory of Homes for Sale	78	79	+ 1.3%				
Months Supply of Inventory	3.6	4.3	+ 19.4%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	4	10	+ 150.0%	12	24	+ 100.0%	
Closed Sales	7	3	- 57.1%	13	4	- 69.2%	
Days on Market Until Sale	64	14	- 78.1%	57	48	- 15.8%	
Median Sales Price*	\$315,000	\$715,000	+ 127.0%	\$370,000	\$707,500	+ 91.2%	
Percent of List Price Received*	97.2%	98.7%	+ 1.5%	98.5%	97.4%	- 1.1%	
Inventory of Homes for Sale	5	18	+ 260.0%				
Months Supply of Inventory	1.3	6.8	+ 423.1%				

Adult Community		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

