Local Market Update for July 2019

Provided by New Jersey REALTORS®



Summit City

Union County

Single Family		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	24	22	- 8.3%	278	290	+ 4.3%	
Closed Sales	31	30	- 3.2%	164	123	- 25.0%	
Days on Market Until Sale	36	37	+ 2.8%	44	44	0.0%	
Median Sales Price*	\$1,205,000	\$1,037,000	- 13.9%	\$1,102,500	\$1,025,000	- 7.0%	
Percent of List Price Received*	98.5%	97.4%	- 1.1%	98.6%	97.5%	- 1.1%	
Inventory of Homes for Sale	80	94	+ 17.5%				
Months Supply of Inventory	3.8	5.4	+ 42.1%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	10	7	- 30.0%	44	58	+ 31.8%	
Closed Sales	4	7	+ 75.0%	27	26	- 3.7%	
Days on Market Until Sale	25	76	+ 204.0%	38	64	+ 68.4%	
Median Sales Price*	\$331,000	\$615,000	+ 85.8%	\$390,000	\$580,000	+ 48.7%	
Percent of List Price Received*	97.9%	97.7%	- 0.2%	98.2%	96.9%	- 1.3%	
Inventory of Homes for Sale	20	27	+ 35.0%				
Months Supply of Inventory	6.2	9.0	+ 45.2%				

Adult Community		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

