Local Market Update for September 2019

Provided by New Jersey REALTORS®



Summit City

Union County

Single Family		September			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change	
New Listings	43	50	+ 16.3%	339	361	+ 6.5%	
Closed Sales	9	14	+ 55.6%	200	161	- 19.5%	
Days on Market Until Sale	43	50	+ 16.3%	44	47	+ 6.8%	
Median Sales Price*	\$700,000	\$1,032,000	+ 47.4%	\$1,127,500	\$999,000	- 11.4%	
Percent of List Price Received*	98.0%	97.9%	- 0.1%	98.6%	97.5%	- 1.1%	
Inventory of Homes for Sale	82	96	+ 17.1%				
Months Supply of Inventory	3.8	5.6	+ 47.4%				

Townhouse-Condo		September			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change	
New Listings	8	4	- 50.0%	54	69	+ 27.8%	
Closed Sales	2	0	- 100.0%	31	28	- 9.7%	
Days on Market Until Sale	57	0	- 100.0%	42	60	+ 42.9%	
Median Sales Price*	\$460,000	\$0	- 100.0%	\$400,000	\$580,000	+ 45.0%	
Percent of List Price Received*	95.3%	0.0%	- 100.0%	97.5%	97.2%	- 0.3%	
Inventory of Homes for Sale	16	27	+ 68.8%				
Months Supply of Inventory	4.9	8.8	+ 79.6%				

Adult Community		September			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

