Local Market Update for June 2020

Provided by New Jersey REALTORS®



Summit City

Union County

Single Family		June			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	30	60	+ 100.0%	268	242	- 9.7%	
Closed Sales	23	18	- 21.7%	93	99	+ 6.5%	
Days on Market Until Sale	44	40	- 9.1%	46	53	+ 15.2%	
Median Sales Price*	\$1,200,000	\$1,140,000	- 5.0%	\$1,025,000	\$970,000	- 5.4%	
Percent of List Price Received*	97.4%	97.3%	- 0.1%	97.6%	97.4%	- 0.2%	
Inventory of Homes for Sale	129	69	- 46.5%				
Months Supply of Inventory	7.6	3.2	- 57.9%				

Townhouse-Condo		June			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	5	7	+ 40.0%	51	40	- 21.6%	
Closed Sales	8	4	- 50.0%	19	21	+ 10.5%	
Days on Market Until Sale	51	39	- 23.5%	60	83	+ 38.3%	
Median Sales Price*	\$693,500	\$675,000	- 2.7%	\$415,000	\$601,000	+ 44.8%	
Percent of List Price Received*	96.7%	94.8%	- 2.0%	96.6%	96.2%	- 0.4%	
Inventory of Homes for Sale	24	20	- 16.7%				
Months Supply of Inventory	7.8	6.5	- 16.7%				

Adult Community	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

