Local Market Update for July 2020

Provided by New Jersey REALTORS®



Summit City

Union County

Single Family		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	22	50	+ 127.3%	290	291	+ 0.3%	
Closed Sales	30	37	+ 23.3%	123	136	+ 10.6%	
Days on Market Until Sale	37	36	- 2.7%	44	49	+ 11.4%	
Median Sales Price*	\$1,037,000	\$975,000	- 6.0%	\$1,025,000	\$972,500	- 5.1%	
Percent of List Price Received*	97.4%	98.6%	+ 1.2%	97.5%	97.7%	+ 0.2%	
Inventory of Homes for Sale	102	65	- 36.3%				
Months Supply of Inventory	6.0	2.9	- 51.7%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	7	14	+ 100.0%	58	55	- 5.2%	
Closed Sales	7	3	- 57.1%	26	24	- 7.7%	
Days on Market Until Sale	76	32	- 57.9%	64	77	+ 20.3%	
Median Sales Price*	\$615,000	\$290,000	- 52.8%	\$580,000	\$570,500	- 1.6%	
Percent of List Price Received*	97.7%	100.2%	+ 2.6%	96.9%	96.7%	- 0.2%	
Inventory of Homes for Sale	27	26	- 3.7%				
Months Supply of Inventory	9.0	7.3	- 18.9%				

Adult Community July					Year to Date	Date	
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

