Local Market Update for March 2019

Provided by New Jersey REALTORS®



Tenafly Boro

Bergen County

Single Family		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	39	61	+ 56.4%	108	126	+ 16.7%	
Closed Sales	10	11	+ 10.0%	25	23	- 8.0%	
Days on Market Until Sale	76	89	+ 17.1%	87	101	+ 16.1%	
Median Sales Price*	\$935,000	\$1,260,000	+ 34.8%	\$935,000	\$1,069,000	+ 14.3%	
Percent of List Price Received*	96.0%	95.2%	- 0.8%	95.5%	94.6%	- 0.9%	
Inventory of Homes for Sale	106	125	+ 17.9%				
Months Supply of Inventory	6.3	11.0	+ 74.6%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	5	7	+ 40.0%	13	17	+ 30.8%	
Closed Sales	1	4	+ 300.0%	2	7	+ 250.0%	
Days on Market Until Sale	14	140	+ 900.0%	39	131	+ 235.9%	
Median Sales Price*	\$380,000	\$727,500	+ 91.4%	\$321,500	\$535,000	+ 66.4%	
Percent of List Price Received*	96.2%	95.0%	- 1.2%	97.7%	96.4%	- 1.3%	
Inventory of Homes for Sale	19	18	- 5.3%				
Months Supply of Inventory	10.5	9.5	- 9.5%				

Adult Community		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

