Local Market Update for July 2019

Provided by New Jersey REALTORS®



Tenafly Boro

Bergen County

Single Family		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	22	28	+ 27.3%	252	309	+ 22.6%	
Closed Sales	22	23	+ 4.5%	104	92	- 11.5%	
Days on Market Until Sale	48	69	+ 43.8%	63	75	+ 19.0%	
Median Sales Price*	\$853,900	\$922,000	+ 8.0%	\$887,083	\$906,000	+ 2.1%	
Percent of List Price Received*	96.5%	93.6%	- 3.0%	95.6%	94.3%	- 1.4%	
Inventory of Homes for Sale	131	138	+ 5.3%				
Months Supply of Inventory	9.1	10.7	+ 17.6%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	7	3	- 57.1%	38	35	- 7.9%	
Closed Sales	3	3	0.0%	10	17	+ 70.0%	
Days on Market Until Sale	84	76	- 9.5%	61	100	+ 63.9%	
Median Sales Price*	\$663,500	\$370,000	- 44.2%	\$437,500	\$370,000	- 15.4%	
Percent of List Price Received*	97.5%	97.2%	- 0.3%	98.8%	97.3%	- 1.5%	
Inventory of Homes for Sale	27	14	- 48.1%				
Months Supply of Inventory	14.2	6.7	- 52.8%				

Adult Community		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

