Local Market Update for April 2020

Provided by New Jersey REALTORS®



Tenafly Boro

Bergen County

Single Family		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	59	17	- 71.2%	189	125	- 33.9%	
Closed Sales	12	15	+ 25.0%	35	51	+ 45.7%	
Days on Market Until Sale	62	104	+ 67.7%	87	92	+ 5.7%	
Median Sales Price*	\$717,500	\$975,000	+ 35.9%	\$850,000	\$795,000	- 6.5%	
Percent of List Price Received*	89.6%	93.4%	+ 4.2%	92.9%	94.9%	+ 2.2%	
Inventory of Homes for Sale	174	114	- 34.5%				
Months Supply of Inventory	14.6	7.6	- 47.9%				

Townhouse-Condo		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	9	2	- 77.8%	26	11	- 57.7%	
Closed Sales	3	1	- 66.7%	10	3	- 70.0%	
Days on Market Until Sale	106	25	- 76.4%	124	92	- 25.8%	
Median Sales Price*	\$315,000	\$768,000	+ 143.8%	\$535,000	\$640,000	+ 19.6%	
Percent of List Price Received*	97.6%	100.0%	+ 2.5%	96.8%	95.4%	- 1.4%	
Inventory of Homes for Sale	24	18	- 25.0%				
Months Supply of Inventory	12.0	9.0	- 25.0%				

Adult Community		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

