Local Market Update for July 2020

Provided by New Jersey REALTORS®



Tenafly Boro

Bergen County

Single Family		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	29	46	+ 58.6%	312	265	- 15.1%	
Closed Sales	24	29	+ 20.8%	93	106	+ 14.0%	
Days on Market Until Sale	70	53	- 24.3%	75	71	- 5.3%	
Median Sales Price*	\$926,500	\$1,240,000	+ 33.8%	\$922,000	\$982,500	+ 6.6%	
Percent of List Price Received*	93.7%	96.8%	+ 3.3%	94.3%	95.5%	+ 1.3%	
Inventory of Homes for Sale	175	103	- 41.1%				
Months Supply of Inventory	13.7	5.9	- 56.9%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	3	9	+ 200.0%	36	32	- 11.1%	
Closed Sales	3	1	- 66.7%	17	4	- 76.5%	
Days on Market Until Sale	76	367	+ 382.9%	100	161	+ 61.0%	
Median Sales Price*	\$370,000	\$123,000	- 66.8%	\$370,000	\$408,750	+ 10.5%	
Percent of List Price Received*	97.2%	95.0%	- 2.3%	97.3%	95.3%	- 2.1%	
Inventory of Homes for Sale	22	24	+ 9.1%				
Months Supply of Inventory	10.5	12.0	+ 14.3%				

Adult Community		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

