Local Market Update for August 2020

Provided by New Jersey REALTORS®



Tenafly Boro

Bergen County

Single Family		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	25	34	+ 36.0%	337	299	- 11.3%	
Closed Sales	20	40	+ 100.0%	113	147	+ 30.1%	
Days on Market Until Sale	58	69	+ 19.0%	72	70	- 2.8%	
Median Sales Price*	\$997,000	\$1,200,000	+ 20.4%	\$940,000	\$1,025,000	+ 9.0%	
Percent of List Price Received*	95.3%	97.3%	+ 2.1%	94.5%	96.0%	+ 1.6%	
Inventory of Homes for Sale	170	96	- 43.5%				
Months Supply of Inventory	13.3	5.1	- 61.7%				

Townhouse-Condo	August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
New Listings	4	4	0.0%	40	37	- 7.5%
Closed Sales	1	3	+ 200.0%	18	7	- 61.1%
Days on Market Until Sale	370	56	- 84.9%	115	116	+ 0.9%
Median Sales Price*	\$626,000	\$510,000	- 18.5%	\$447,500	\$510,000	+ 14.0%
Percent of List Price Received*	96.5%	98.1%	+ 1.7%	97.3%	96.5%	- 0.8%
Inventory of Homes for Sale	21	23	+ 9.5%			
Months Supply of Inventory	10.0	10.7	+ 7.0%			

Adult Community		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

