Local Market Update for March 2020

Provided by New Jersey REALTORS®



Verona Twp

Essex County

Single Family		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	22	20	- 9.1%	38	53	+ 39.5%	
Closed Sales	4	6	+ 50.0%	17	20	+ 17.6%	
Days on Market Until Sale	79	25	- 68.4%	49	44	- 10.2%	
Median Sales Price*	\$494,500	\$577,500	+ 16.8%	\$541,000	\$517,000	- 4.4%	
Percent of List Price Received*	95.5%	102.7%	+ 7.5%	99.1%	100.6%	+ 1.5%	
Inventory of Homes for Sale	31	22	- 29.0%				
Months Supply of Inventory	2.9	1.6	- 44.8%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	13	12	- 7.7%	38	37	- 2.6%	
Closed Sales	12	9	- 25.0%	21	22	+ 4.8%	
Days on Market Until Sale	29	81	+ 179.3%	52	72	+ 38.5%	
Median Sales Price*	\$229,500	\$250,000	+ 8.9%	\$234,000	\$261,500	+ 11.8%	
Percent of List Price Received*	101.3%	96.9%	- 4.3%	99.1%	96.7%	- 2.4%	
Inventory of Homes for Sale	29	35	+ 20.7%				
Months Supply of Inventory	4.0	4.5	+ 12.5%				

Adult Community		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		1	0	- 100.0%	
Days on Market Until Sale	0	0		17	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$217,500	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		96.7%	0.0%	- 100.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

